ProspectVue Getting Started Guide

econovue

Intro | regionvue | localvue | prospectvue | overvue | log out | Ulisse Gallo is logged in | Account | Help Center

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Search | My Lists | Save Business List

Search by | Search by Industry

Manufacturing

All Manufacturing Companies | Go

Save-a-Search | Clear Search | Export Businesses

Records: 1 - 4 of 84

5 filters selected

Size of Company
- [ ] Employment listings 'not available
- [ ] 1 to 10 employ
- [ ] 10 to 50 emplo
- [ ] 50 to 100 empl
- [ ] 100 to 250 em
- [ ] 250 to 500 employees
- [ ] More than 500 employees

Financial Stress Index | more info
- [ ] Low
- [x] Medium
- [x] High

Material Change Score | more info

Contracting:
- [x] Decrease in Demand
- [x] Decrease in Scale
- [x] Early Signs of Decay

02138, Cambridge
Pharmaceutical Preparation Man...
Employees: 1

Workforce Development Areas | Metro North WIA

Select | County Map Layer | City Map Layer (Desig. Places) | Zip Code Map Layer (ZCTA) | Workforce Development Areas

Select multiple regions | Selected Regions

View as 3-D | PDF of Map

Alert!

Help

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Specific filters used are for illustration purposes, adjust as appropriate.

1. Select the Geographic layer and change to "Workforce Development Areas"

2. Click on "Search by Industry" to target businesses by industry

3. Click on the drop-down menu to select a specific sector by 2-digit NAICS

4. Optional, click on the drop-down menu to select sub-sector by 3-digit NAICS

5. Click on the map to select geographic area

6. Optional, "Select Multiple Regions" box to include several regions and click map to select them

7. Select filters from the drop-down menu to target businesses

8. Filter options include Company Size, Company Type and Financial Health* of businesses

9. Scroll down to select Financial Health* filters - Financial Stress Index (**Low, Medium, High**) and Material Change Score (**Contracting, Stable, Growing**)

10. Select "View as 3-D" to view spikes based on employment numbers; the higher the spike = the higher the number of employees

11. Select "PDF of Map" to generate a dynamic PDF of the map

12. Select "Export Businesses" to export business list; second option provides Contact Details

13. Click "Help Button" to get step-by-step instructions in a sidebar

* Financial Health is determined by D&B's Financial Stress Index and Material Change Score

Job Fairs
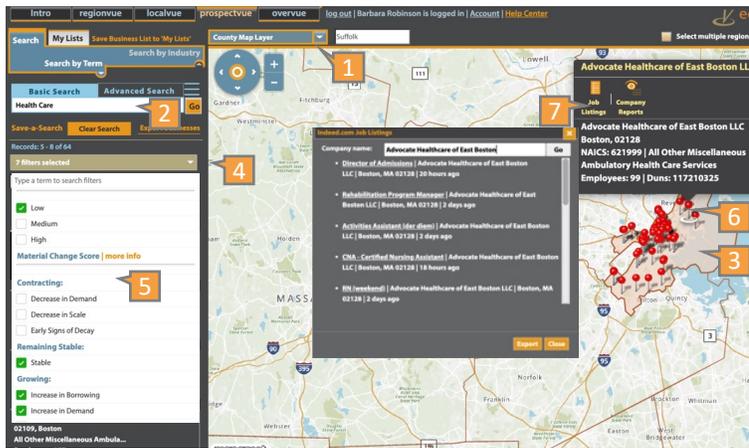
Specific filters used are for illustration purposes, adjust as appropriate.

1. Select "County Map" layer

2. Select "Basic Search", type in industry or NAICS code

3. Select geographic area on the map

4. Select desired "Company Size" and "Type" from filter list

5. Select Financial Health* filters - Financial Stress Index (**Low**), Material Change Score (**Stable and Growing**)

6. Select red pin to view "Company Details and Reports"

7. Click on "Job Listings"

Grants
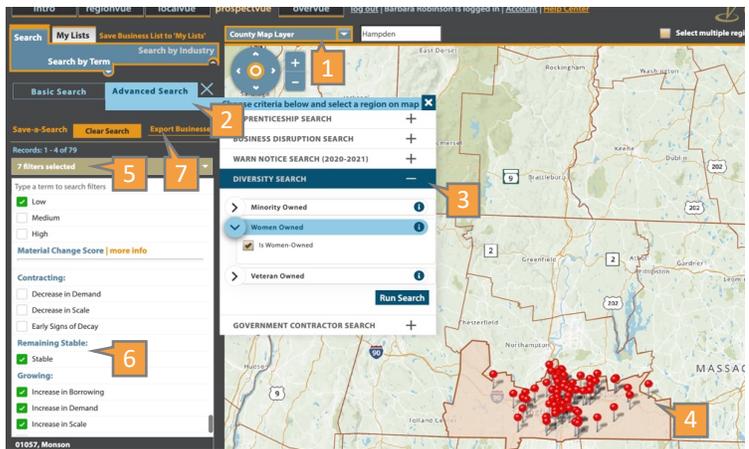
1. Select "County Map" layer,

2. Select "Advanced Search"

3. Select "Diversity Search" and select options

4. Select geographic area on map to run search

5. Select desired "Company Size" and "Type" from filter list

6. Select Financial Health* filters - Financial Stress Index and Material Change Score based on requirements

7. Select "Export Businesses" to generate list

Layoff Aversion

1. Select "Workforce Development Areas" layer

2. Select "Search by Industry"

3. Select "Select Multiple Regions" as necessary

4. Select Geographic area(s) on map

5. Select Financial Health* filters - Financial Stress Index (**Medium/High**), Material Change Score (**Contracting**)

6. Select red pin to view "Company Details and Reports"

* Financial Health is determined by D&B's Financial Stress Index and Material Change Score

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