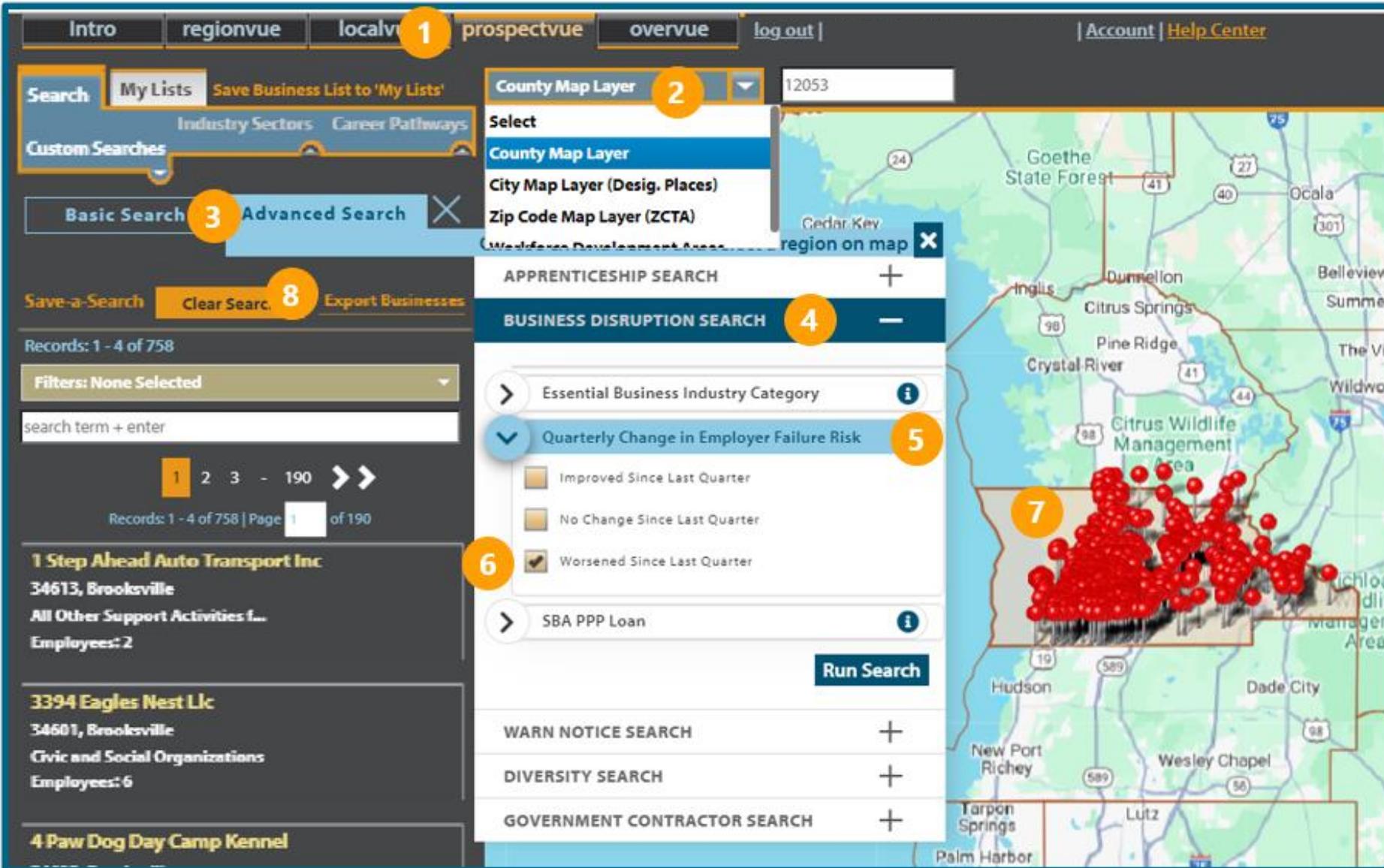




USER GUIDE / NAVIGATION AID

HOW TO: Identify Businesses with Increasing Failure Risk



The screenshot shows the ProspectVue interface with several steps highlighted by numbered orange circles:

- 1**: The 'ProspectVue' tab is selected in the top navigation bar.
- 2**: The 'County Map Layer' dropdown menu is open, showing options like 'County Map Layer', 'City Map Layer (Desig. Places)', and 'Zip Code Map Layer (ZCTA)'.
- 3**: The 'Advanced Search' button is highlighted in the search menu.
- 4**: The 'BUSINESS DISRUPTION SEARCH' filter is selected in the left sidebar.
- 5**: The 'Quarterly Change in Employer Failure Risk' filter is expanded, and the 'Worsened Since Last Quarter' option is checked.
- 6**: A specific geographic region on the map is highlighted with a grey box.
- 7**: A cluster of red pins is visible on the map, representing businesses in the selected area.
- 8**: The 'Export Businesses' button is highlighted in the top right of the search results area.

Search results on the left include:

- 1 Step Ahead Auto Transport Inc**: 34613, Brooksville, All Other Support Activities, Employees: 2
- 3394 Eagles Nest LLC**: 34601, Brooksville, Civic and Social Organizations, Employees: 6
- 4 Paw Dog Day Camp Kennel**

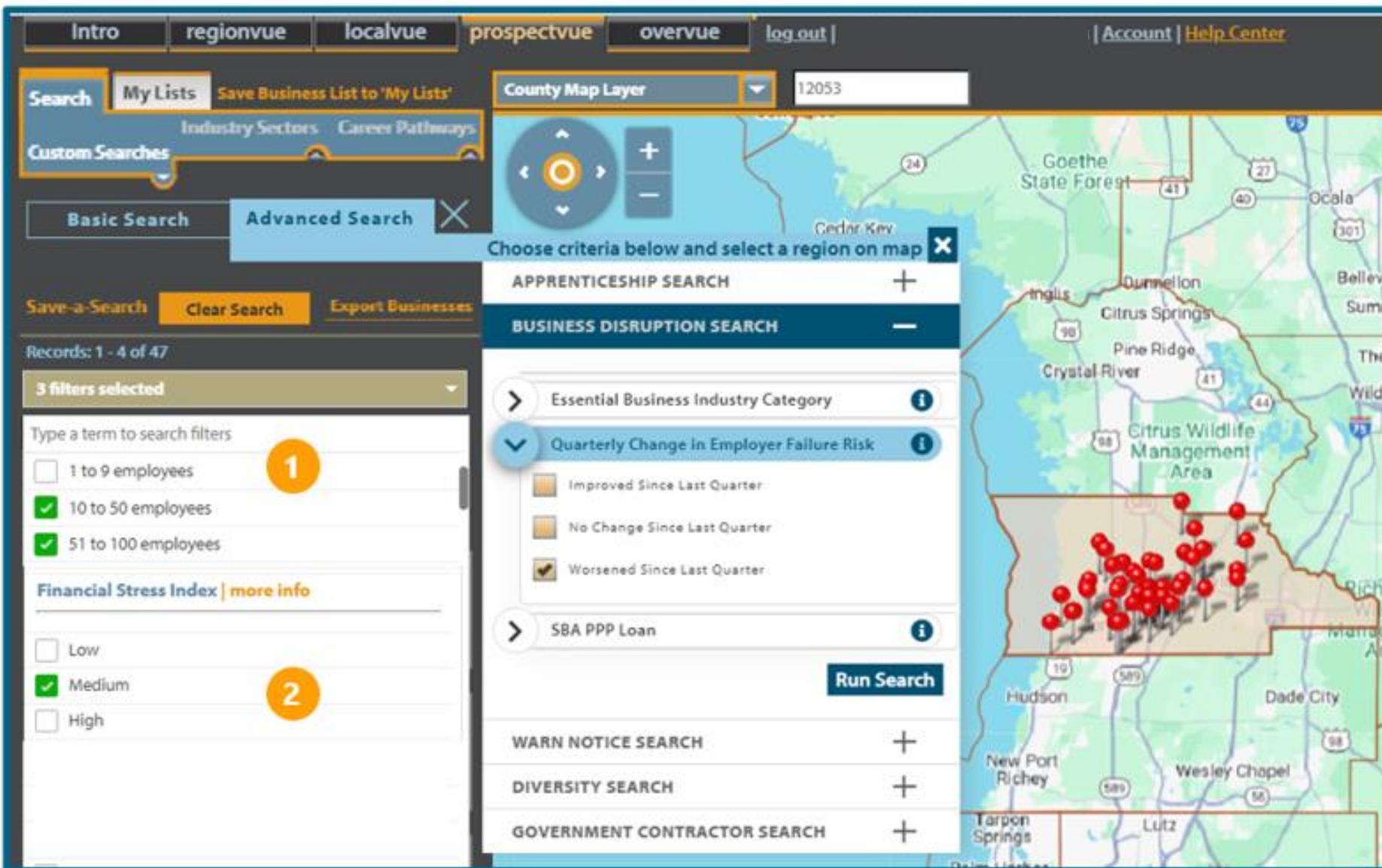
1. In **ProspectVue**
2. Select your **Map Layer**
3. Go to **Advanced Search** menu.
4. **Business Disruption Search**
5. **Quarterly Change in Employer Failure Risk**
6. Select **Worsened Since Last Quarter**
7. Click on your desired **map area**.
8. **Export** your list of businesses.

This search will show all businesses whose D&B Financial Stress Index has **worsened** since the prior calendar quarter.

ADDITIONAL SEARCH REFINEMENT OPTIONS:

You may choose to further refine and reduce the list size by applying additional filters:

1. Filtering on **Employee Size** to isolate small, medium or large businesses.
2. Filter by **Financial Stress Index** to see what the specific new risk category segmentation is by the new risk assessment (**Medium** or **High**).



The screenshot displays the Econovue web application interface. At the top, there are navigation tabs: Intro, regionvue, localvue, prospectvue (selected), overvue, and log_out. On the right, there are links for Account and Help Center. The main search area includes a search bar, 'My Lists', and 'Save Business List to My Lists'. Below this, there are options for 'Industry Sectors' and 'Career Pathways'. A 'Basic Search' button is visible, and an 'Advanced Search' button is highlighted with a blue box. A 'County Map Layer' dropdown is set to '12053'. A map of Florida is shown with a red box highlighting a region in the central part of the state, containing several red pins. On the left side, there are 'Save-a-Search', 'Clear Search', and 'Export Businesses' buttons. Below these, it says 'Records: 1 - 4 of 47' and '3 filters selected'. The filter section is divided into two parts. The first part, labeled '1', is for 'Employee Size' and includes three options: '1 to 9 employees' (unchecked), '10 to 50 employees' (checked), and '51 to 100 employees' (checked). The second part, labeled '2', is for 'Financial Stress Index' and includes three options: 'Low' (unchecked), 'Medium' (checked), and 'High' (unchecked). On the right side of the filter section, there are several search categories with expand/collapse icons: 'APPRENTICESHIP SEARCH' (+), 'BUSINESS DISRUPTION SEARCH' (-), 'Essential Business Industry Category' (i), 'Quarterly Change In Employer Failure Risk' (i) (expanded), 'SBA PPP Loan' (i), 'WARN NOTICE SEARCH' (+), 'DIVERSITY SEARCH' (+), and 'GOVERNMENT CONTRACTOR SEARCH' (+). The 'Quarterly Change In Employer Failure Risk' section is expanded, showing three sub-options: 'Improved Since Last Quarter' (unchecked), 'No Change Since Last Quarter' (unchecked), and 'Worsened Since Last Quarter' (checked). A 'Run Search' button is located at the bottom of the filter section.